



A distributor/wholesaler of animal feed is looking for commercial agreements with manufacturers of any nutritional material or additive to sell to pet manufacturers in Spain





Summary

Profile type

Business request

Company's country

Spain

POD reference

BRES20240508009

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

- **Cyprus**
- **Estonia**
- **Croatia**
- **Austria**
- **Denmark**
- **Germany**
- **Belgium**
- **France**
- **Bulgaria**
- **Ireland**
- **Ukraine**
- **Portugal**
- **Greece**
- **Sweden**
- **Italy**
- **Hungary**
- **Romania**
- **Slovenia**
- **Latvia**
- **Finland**
- **Slovakia**
- **Poland**

Contact Person

Term of validity

Last update



JACOPO CONTAVALLI

8 May 2024

8 May 2024

8 May 2025

General Information

Short summary

A Spanish animal feed distributor/wholesaler that has over 40 years of experience in the industry is looking for innovative manufacturers to distribute in Spain.

They already are distributors of several well known brands of animal feed for a number of products such as vitamins for animal performance, customized premixes, phytosanitary products, or plant-based nutraceuticals and bioactive compounds for cats and dogs.

Full description

A Spanish animal feed distributor/wholesaler has over 40 years of experience in the industry.

The company currently distributes several well known brands of animal feed such as vitamins for animal performance, customized premixes, phytosanitary products for farm animals, or plant-based nutraceuticals and bioactive compounds for cats and dogs.

They are looking for commercial agreements with manufacturers of any nutritional material or additive to sell to pet manufacturers in Spain

Advantages and innovations

They have the trust of well-known international companies in the industry for whom they have been distributing their products for a long time in Spain

Technical specification or expertise sought

They are looking for products to be able to offer to the dog and cat food manufacturing industry. They are open to technical products, additives, raw materials, innovations and any other products that can be used in animal feed. They could be interested also in products for horses breeding.

Stage of development

Sustainable Development goals

- **Goal 3: Good Health and Well-being**

IPR Status

Partner Sought

Expected role of the partner

They are looking for a partner/manufacturer who is capable of collaborating with this Spanish company, with Spain as a strategic country and who is capable of helping to carry out a medium and long-term strategic plan.

Type of partnership

Commercial agreement

Type and size of the partner

- **Big company**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**
- **05009003 - Animal health**

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Sector groups involved