

Hungarian gluten-free oat mill offers oat flour and oat flakes (jumbo, regular) to manufacturers and to distributors in the frame of commercial agency and distribution services agreement

Summary

Profile type

Business Offer

Company's country

Hungary

POD reference

BOHU20250530014

Profile status

PUBLISHED

Type of partnership

**Commercial agreement
Supplier agreement**

Targeted countries

• World

Contact Person

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Term of validity

**30 May 2025
30 May 2026**

Last update

30 May 2025

General Information

Short summary

Gluten-free oat mill in Hungary offers gluten free oat flour and 2 types of gluten free oat flakes e.g. jumbo and smaller size oat flake for the international market. The SME's main goal is to serve bakery factories, granola, muesli bar and cereal producers. In order to make their brand available in stores they are also looking for food distributors. The company is fully dedicated to providing 100% gluten-free products. They seek commercial agency and distribution agreement.

Full description

The aim of the company was to trade with grains, such as wheat, corn, sunflower, and to invest its profit in new fields related to agriculture and new developments. The first investment took place in 2008 in the mill industry. They took over the management and operation of a wheat mill in Hungary, which currently has the pouring capacity of 240 tons / day. This capacity is being ranked among the top 10 mills in Hungary. The SME is a member of a corporate group, which has been growing since 1996. The main activities of the SME can be found in almost every field related to agriculture such as cultivation, trading, farming, operating the wheat mill,

briquette

factory and logistics. They work with well-trained and highly qualified professionals. The mill has advanced technology and an infrastructure background. They do their best to meet the expectations of the rapidly growing and developing agriculture industry.

The complex knowledge and more than 10 years of experience in the mill industry led to their latest investment, which is Hungary's first gluten-free oat mill. Due to the innovative mindset of the company's leadership, they started the R+D phase of the gluten free oat mill in 2017 and by 2019 they have started the production of their gluten free oat.

The SME is fully dedicated to continuously providing 100% gluten-free products, therefore they keep the whole process under control, from growing the crop on the field to transporting it with their own vehicles and processing it with advanced

technology in the mill.

Regarding the technology, they have built out a full-scale system in order to produce high quality products. The grain goes under several separation processes in order to pick the best quality grains and remove foreign materials. The company's products are presented in three different forms on the gluten-free market:

- Oat flakes flour
- Regular oat flakes
- Premium oat flakes-jumbo

Advantages and innovations

The entire production chain is under the company's own control, they have built and followed strict rules, which ensure the process, and products (from seed to oat flakes) to remain gluten free.

They grow and harvest the grain on their field and transport to/from the mill by their own trucks, which are only used for this purpose. The company uses its own laboratory for continuous analysis. The mill has advanced technology, which allows the SME to separate the grain by weight, size and even color.

The company is certified and complies with all international standards. They own a logistic department as well, which allows them to make transportation easy and their products accessible.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

No IPR applied

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**

IPR Notes

Partner Sought

Expected role of the partner

The company is looking for manufacturers of cereal, muesli bar and granola, bakeries and other distributors to establish commercial agency and distribution services agreement.

Commercial agency agreement is offered to partners who are able to sell the SME's products to bakeries or supermarket chains.

Manufacturing agreement is offered to partners who are able to use the company's products for the manufacturing of their own products.

Transportation can be easily solved if needed in both cases since the company has their own transportation service.

Type of partnership

Commercial agreement

Supplier agreement

Type and size of the partner

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

• **07003002 - Health food**

Targeted countries

• **World**

Sector groups involved

• **Agri-Food**