

Biological crop solutions and bumblebee pollination systems for organic farming - commercial and R&D partnerships sought

Summary

Profile type

Business Offer

Company's country

Poland

POD reference

BOPL20250617006

Profile status

PUBLISHED

Type of partnership

Supplier agreement
Outsourcing agreement
Commercial agreement

Targeted countries

• World

Contact Person

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Term of validity

17 Jun 2025
17 Jun 2026

Last update

17 Jun 2025

General Information

Short summary

A Polish company with over 20 years of experience in agronomic consultancy and biological crop protection introduces its own line of microbiological products and bumblebee pollination systems. Agroconsult specialises in sustainable agriculture, offering proven field-tested formulations tailored to the needs of ecological growers. The company is looking for commercial, B2B, and R&D partners to support international expansion and joint development.

Full description

A well-established Polish company active in the organic agriculture sector for more than two decades. It focuses on biological crop protection, pollination systems, and ecological fertilisation technologies, combining in-depth field knowledge with technical expertise.

The company is both a manufacturer of native bumblebee pollinators (*Bombus terrestris*) used for greenhouse and open-field pollination, and a distributor of ecological and microbiological preparations aimed at enhancing soil health, plant resilience, and yield quality. Agroconsult is now initiating its own production of microbiological products, with emphasis on formulation quality and field adaptability.

Key areas of expertise include:

Conducting extensive field trials and agronomic testing to validate efficacy and safety

Formulation consultancy – adapting microbial products to real-world farm conditions

Application technology optimisation – ensuring compatibility with other crop protection and fertilisation methods

Development of go-to-market strategies using its existing distribution network and knowledge of the organic farming market landscape

The company offers:

Customisable product development in cooperation with R&D partners

Access to field data and grower feedback for iterative improvement

A practical understanding of market expectations, especially in Central and Eastern Europe

Core products and services:

Bumblebee pollination systems for greenhouse and open-field crops

Microbial inoculants and soil health enhancers (own and distributed)

Agronomic consulting and custom technical solutions for organic farming

Support in integrating biological solutions with existing farm technologies

The company seeks:

Commercial partners for distribution of microbial preparations and pollination systems

B2B partners in the agri-input or ecological farming sectors

R&D partners for the co-development of microbial products and integrated biological solutions

Advantages and innovations

Advantages and innovations

- Over 20 years of expertise in organic farming and crop protection
- Proven track record of successful product launches and field validation
- In-house production capacity for microbiological agents
- Specialist knowledge in formulation and farmer-oriented technology adaptation
- Strong commercial distribution links and regional market insight
- Focus on practical, scalable, and sustainable agricultural solutions

Stage of development

Technical specification or expertise sought

Stage of development

Sustainable Development goals

- **Goal 11: Sustainable Cities and Communities**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The company seeks:

- Commercial partners for distribution of microbial preparations and pollination systems
- B2B partners in the agri-input or ecological farming sectors

R&D partners for the co-development of microbial products and integrated biological solutions

Type of partnership

Supplier agreement

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Type and size of the partner

• **R&D Institution**

• **SME 11-49**

• **Big company**

Dissemination

Technology keywords

Market keywords

• **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

• **World**

Sector groups involved