

Distribution service agreements sought by Macedonian company for its mineral fertilizers

Summary

Profile type

Business Offer

Company's country

North Macedonia

POD reference

BOMK20250617004

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

- **Luxembourg**
- **Poland**
- **Slovenia**
- **Malta**
- **Estonia**
- **Austria**
- **Romania**
- **Belgium**
- **Slovakia**
- **Italy**
- **Sweden**
- **Czechia**
- **Netherlands**
- **Hungary**
- **Cyprus**
- **Finland**
- **Portugal**
- **Latvia**
- **Bulgaria**
- **Lithuania**
- **Croatia**
- **Ireland**

- Denmark
- Spain
- Greece
- France
- Germany

Contact Person

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Term of validity

17 Jun 2025

17 Jun 2026

Last update

17 Jun 2025

General Information

Short summary

A company from North Macedonia that produces foliar fertilizers, both in crystal and liquid form, is looking for foreign distributors on the EU market. These products are 100% soluble according to the European standards and are already proven on the markets in North Macedonia, Kosovo and Poland.

Full description

The company offers a range of solutions for using dolomite mineral as fertilizer in agriculture. These fertilizers are easy for foliar application together with plant protection products, and through “drop by drop” system. Different combinations of these liquid fertilizers quickly complement the visual absence of nutrients and prevent physiological diseases of the crops due to lack of some element. They are intended for intensive production of different vegetable plants, especially in growing profitable plants and they can be applied for all types of production in greenhouses and plastic greenhouse coverings. Application of these fertilizers is useful as the contents of individual nutrients are adjusted to the plants needs in their different development stages. After the application of the crystal fertilizers, the effects are quick, as nutrients have acquired the form which is fully adjusted to the plant.

The company is now interested in distribution service agreements and is interested to find European distributors for its products that are available on the market. It is looking for partners - agents or distributors operating in the same business activity field to work whom can offer their fertilizers.

Advantages and innovations

The offered fertilizers are fully water-soluble and contain large amount of macro and micro elements free of chlorine and sodium.

The fertilizers are easy for foliar application together with plant protection products, and through “drop by drop” system. Different combinations of these liquid fertilizers quickly complement the visual absence of nutrients and prevent physiological diseases of the crops due to lack of some element.

The advantages of the company include: quality of products, technology and reasonable and competitive prices.

Technical specification or expertise sought

Stage of development

Already on the market

IPR Status

IPR Notes

Sustainable Development goals

• **Goal 9: Industry, Innovation and Infrastructure**

Partner Sought

Expected role of the partner

Type: industry

Activity: distributors for mineral fertilizers.

Role: in distribution agreement, it is expected from the partner to become a distributor of the company's mineral fertilizers.

The company is interested to set up a long-term cooperation abroad.

Type of partnership

Supplier agreement

Type and size of the partner

• **SME <=10**

• **SME 50 - 249**

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **08001022 - Agricultural chemicals**
- **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

- Luxembourg
- Poland
- Slovenia
- Malta
- Estonia
- Austria
- Romania
- Belgium
- Slovakia
- Italy
- Sweden
- Czechia
- Netherlands
- Hungary
- Cyprus
- Finland
- Portugal
- Latvia
- Bulgaria
- Lithuania
- Croatia
- Ireland
- Denmark
- Spain
- Greece
- France
- Germany

Sector groups involved