

A French company specialized in the design and manufacturing of flexible heating solutions—including heating wires, mats, and jackets for both personal care and industrial applications—is seeking industrial partners under a distribution services agreement.

Summary

Profile type	Company's country	POD reference
Business Offer	France	BOFR20250725010
Profile status	Type of partnership	Targeted countries
PUBLISHED	Supplier agreement Commercial agreement	• World
Contact Person	Term of validity	Last update
Enrico FRANZIN	25 Jul 2025 25 Jul 2026	25 Jul 2025

General Information

Short summary

A French company with over 40 years of expertise in the manufacturing of electrical flexible heating cords, tapes, mats, and blankets emitting Far Infrared Rays—designed to warm or maintain the temperature of various surfaces and volumes—is seeking industrial partners through distribution services agreements. These solutions are suitable for both bodycare and industrial applications, serving sectors such as cosmetics, gas, nuclear, agri-food, automotive, and aerospace.

Full description

Founded in Paris in 1983 and headquartered in the Paris region, the French company specializes in the design and manufacturing of professional heating devices for body care applications—such as electric blankets used in slimming, relaxation, and revitalization treatments.

Today, the company is expanding into the industrial sector, offering heated blankets and tarps designed to prevent freezing, maintain temperature, or reheat various pasty and viscous materials. These solutions are tailored to meet the needs of industries including agri-food, chemical, automotive, cosmetics, aerospace, and telecommunications.

The company produces both custom prototypes and large-scale production runs, delivering several thousand units

with precision and reliability.

Advantages and innovations

The company operates its own in-house R&D laboratory dedicated to product design and testing, alongside a fully equipped production workshop with advanced capabilities, including:

- Resistance wire winding
- Thermoplastic extrusion
- Metallic shield braiding
- Thermoplastic injection overmolding
- High-frequency welding, ensuring watertight flexible heaters that remain operational while in motion
- Electrical wiring
- Comprehensive quality control and measurement

This integrated setup enables the company to maintain full control over the development cycle—from prototyping to large-scale production—ensuring high performance, reliability, and customization.

Technical specification or expertise sought

For the beauty sector: cosmetics laboratory, wellness training, distribution of professional equipment.

For the industrial sector: Design office, testing and validation, installation and maintenance of machinery, manufacturing plant or proximity to manufacturing plants.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

IPR granted

IPR Notes

Partner Sought

Expected role of the partner

The ideal partner will be a company capable of distributing the professional heating solutions across two key sectors:

- Beauty & Wellness: A distributor specializing in cosmetics and body care equipment for spas and beauty institutes, with a strong network and understanding of the professional aesthetics market.
- Industrial Applications: An industrial distributor of technical products and containers, or a manufacturing company seeking advanced solutions for:
 - Freeze prevention

- Temperature maintenance
- Reheating of pasty or viscous materials

The heating components and systems are designed to meet the rigorous demands of both sectors, ensuring performance, reliability, and efficiency.

Type of partnership

Supplier agreement

Commercial agreement

Type and size of the partner

• **SME 50 - 249**

• **SME 11-49**

• **Big company**

• **SME <=10**

Dissemination

Technology keywords

Targeted countries

• **World**

Market keywords

• **06006003 - Heat recovery**

• **08003007 - Other industrial equipment and machinery**

• **07004002 - Health and beauty aids**

• **05009003 - Animal health**

Sector groups involved

• **Energy-Intensive Industries**