

A French SME specialising in the manufacture of table football tables is looking for a payment solution using a battery-powered card reader to equip its products.

Summary

Profile type

Business request

Company's country

France

POD reference

BRFR20250721014

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• World

Contact Person

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Term of validity

21 Jul 2025
21 Jul 2026

Last update

21 Jul 2025

General Information

Short summary

A French SME is looking for a battery-powered card payment solution to integrate into its table football tables, which are sold to amusement arcades and cafés. This would complement its current coin-operated offering. A supplier agreement is expected.

Full description

This French, family-run SME specialises in manufacturing high-end table football tables. Drawing on its artisanal expertise, the company designs and manufactures foosball tables for the professional market in France and Europe. As part of its strong CSR policy, the SME exclusively uses high-end materials. The wood comes from sustainably managed forests, the steel is chrome-free and wood chips and scraps are used to heat the workshops. Eager to expand its range of products for customers such as cafés, games rooms, and other leisure venues, the company plans to develop a line of foosball tables equipped with battery-powered card payment systems. This would complement its existing coin-operated products.

The company is therefore looking for a partner capable of providing a suitable solution. The device must be able to be fitted to the foosball tables without affecting their appearance.

Once the solution has been identified and validated, the SME intends to sign a supplier agreement.

Advantages and innovations

Technical specification or expertise sought

The SME is open to an off-the-shelf solution. It expects its partner to help finalise the specifications and then propose a suitable solution. The device must meet regulatory requirements (CE marking, REd, etc.). Compliance with deadlines, costs and quality is also essential.

Stage of development

Sustainable Development goals

- **Goal 7: Affordable and Clean Energy**
- **Goal 13: Climate Action**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The partner sought may be either a manufacturer or a distributor. However, it is important that they can offer a robust, well-suited solution. The company is looking for a long-term partnership. The solution must therefore be sustainable over time, although improvements are, of course, possible. In addition to technological expertise in its field, the partner should ideally have a policy that is, if not CSR-compliant, then at least environmentally friendly.

Type of partnership

Type and size of the partner

Supplier agreement

- SME <=10
- SME 11-49
- Big company
- SME 50 - 249

Dissemination

Technology keywords

- 01002013 - Smart cards and access systems
- 01001002 - Digital Systems, Digital Representation
- 03010 - Household Goods & Appliances
- 11007 - Sports and Leisure

Targeted countries

- World

Market keywords

- 07001007 - Other leisure and recreational products and services
- 07004005 - Furnishing and Furniture

Sector groups involved

- Electronics

Media

Images



[babyfoot table](#)