

A Macedonian textile company is looking for subcontracting and outsourcing agreements

Summary

Profile type

Business Offer

Company's country

North Macedonia

POD reference

BOMK20250620012

Profile status

PUBLISHED

Type of partnership

Commercial agreement
Outsourcing agreement

Targeted countries

• World

Contact Person

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Term of validity

29 Jun 2025**29 Jun 2026**

Last update

29 Jun 2025

General Information

Short summary

A Macedonian company, specialized in production of women clothes, is looking for partners for establishing subcontracting and outsourcing cooperation. The total output may be accounted to the loan production. The company is offering high quality loan production and minimum order per style 500 pieces.

Full description

The Macedonian clothing factory was established in 1997, as a family business. It is located in the eastern part of North Macedonia. The main activity of this company is the production of women garments, mostly women's trousers, skirts and shorts. The company has four production lines and 180 employees in total. Their monthly output ranges between 25.000-28.000 pieces and the production capacity is equipped with semi-automated and automated machines. The company constantly invests in new technologies with a purpose of improving their already existing production to achieve better quality, maximize the use of raw materials, and increase the speed and efficiency. It is looking for partners that can offer subcontracting or outsourcing cooperation. The staff and the quality assurance system applied at the production line, in conjunction with the actions taken by the general manager of the plant, provide comprehensive quality assurance for all orders. As regards the delivery phase, the finished products are packed and prepared for transport in accordance with the standards and requirements of the partners.

The company would like to expand their production capacity and start a new collaboration with foreign fashion brands, offering them high quality production. The minimum order per style should be 500 pieces. They can buy

trimmings locally and organize with third part companies washing and embroidery.

The company is looking for a partner that needs to outsource part of its production process like sewing, designing, packaging etc. They are also open to cooperation under subcontracting agreements with foreign manufacturers of textiles. The potential partner could be a small or medium sized company interested in end textile products.

Advantages and innovations

The company has sufficient high skilled staff in textile production which required for maintaining the high quality production process. Currently, the company operates with four production lines. The production capacities are equipped with state-of-the-art technology that matched by skilled workforce, provides for prompt and timely deliveries.

Technical specification or expertise sought

Stage of development

Sustainable Development goals

- **Not relevant**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The company is interested to find partners, particularly smaller enterprises that are dealing with textiles and are in need of a subcontractor or outsourcing partner. The company is looking for partner that needs to outsource part of its production (like sewing, designing, packaging according to their design). The company is also considering to partner with companies under subcontracting agreement for specific tailored products. It is now offering subcontracting to foreign manufacturers of textiles for process improvement and cost reduction in the production of their textiles. The potential partner could be a small or medium sized company interested in end textile products that this company can produce for them.

Type of partnership

Type and size of the partner

Commercial agreement

Outsourcing agreement

• **SME 50 - 249**

• **SME <=10**

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

• **09004003 - Textiles (synthetic and natural)**

Targeted countries

• **World**

Sector groups involved