

Spanish company is seeking suppliers of raw materials such as apple concentrate, lemon, lime, raspberry, and inverted sugar.

## Summary

Profile type

**Business request**

Company's country

**Spain**

POD reference

**BRES20251111013**

Profile status

**PUBLISHED**

Type of partnership

**Supplier agreement**

Targeted countries

**• World**

Contact Person

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Term of validity

**11 Nov 2025**
**11 Nov 2026**

Last update

**11 Nov 2025**

## General Information

### Short summary

A Spanish company is specialized in vinegar production. Most of its production is exported abroad. The company is seeking suppliers of products such as inverted sugar and raw materials including apple, lime, lemon, and raspberry concentrates — both conventional and organic — with the corresponding certifications.

### Full description

A Spanish family-owned company established in 1997, and headquartered in Navarra, is mainly dedicated to the production of vinegars (35 million litres bottled per year in various formats) and condiments (cooking wines, light vinegar-based drinks, lemon concentrates, among others). The company employs around 50 people and is highly adaptable to customer preferences.

Currently, more than 90% of its turnover is exported to countries such as the United States, France, the United Kingdom, and several Arab nations.

The company is looking for suppliers of raw products such as as apple, lemon, lime, and raspberry concentrates, both conventional and organic, with the corresponding certifications. They are also looking for suppliers of inverted sugar.

#### Advantages and innovations

The company holds the following quality certifications:

- Organic Certification granted by the Navarra certifying body CPAEN.
- Halal and Kosher certifications.
- IFS and BRCGS certifications.

Likewise, it has been honored with the following awards in the last 10 years:

- Vivavin Gold Award
- Natexpo Organic Innovation – Silver Award
- SIAL Innovation Award
- Bronze Award at the SIAL Innovation Competition
- Finalist Award at the SIAL Innovation Competition
- Award at the SIAL Snack Festival
- International Vinegar Awards – Gold (Córdoba)
- ADN Exportación Award (Best Exporting Company in Navarra)

#### Technical specification or expertise sought

Preference is given to companies with extensive experience in the sector, as well as those that have the corresponding product quality certifications and a proven track record of good business practices.

#### Stage of development

**Already on the market**

IPR Status

IPR Notes

#### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 2: Zero Hunger**
- **Goal 5: Gender Equality**

## Partner Sought

Expected role of the partner

The company is willing to establish partnerships with suppliers through annual contracts in order to ensure a consistent supply of products that meet their annual production needs. The offered organic products should have valid certifications.

Type of partnership

**Supplier agreement**

Type and size of the partner

• **Big company**

• **SME 50 - 249**

• **SME <=10**

• **SME 11-49**

## Dissemination

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Technology keywords

Market keywords

• **07003002 - Health food**

• **09005 - Agriculture, Forestry, Fishing, Animal Husbandry & Related Products**

Targeted countries

• **World**

Sector groups involved