

# A Moldovan company seeking a partner in a public works procurement procedure concerning the implementation of energy efficiency measures for a Public Institution in the Republic of Moldova

## Summary

Profile type

**Business request**

Company's country

**Moldova**

POD reference

**BRMD20251230002**

Profile status

**PUBLISHED**

Type of partnership

**Supplier agreement**

Targeted countries

**• Romania**

Contact Person

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Term of validity

**30 Dec 2025****30 Dec 2026**

Last update

**30 Dec 2025**

## General Information

### Short summary

A Moldovan company with wide experience in the construction of buildings and structures, as well as in the development of water supply, sewerage, and heating networks, is seeking a partner for a public works procurement procedure. The project focuses on implementing energy efficiency measures, performing complex rehabilitation works, and carrying out the energy modernization of public buildings in full compliance with international standards and financing requirements.

#### Full description

A Moldovan company with wide experience in the construction of buildings and structures, as well as in the development of water supply, sewerage, and heating networks, is currently implementing a project focused on complex rehabilitation works and the energy modernization of public buildings. The project is executed under a FIDIC Red Book contract and covers exclusively energy efficiency works, including building envelope insulation, heating system upgrades, water and ventilation installations, and the installation of solar panels, in compliance with the procurement rules of international financial institutions such as the EIB and EBRD.

The rehabilitation works combine structural and technical upgrades to ensure that public buildings meet modern energy performance and sustainability standards. The company leverages its in-house expertise alongside qualified subcontractors to deliver projects efficiently, adhering to strict quality, safety, and environmental requirements.

The company is seeking an associate partner (consortium partner) to strengthen technical, financial, and operational capacities, meet qualification criteria, and successfully implement the contract. The collaboration aims to ensure full compliance with tender requirements, achieve high performance and quality standards, and promote the energy modernization of public infrastructure in the Republic of Moldova.

#### Advantages and innovations

- Comprehensive energy efficiency solutions for public buildings
- Improved building performance with reduced energy consumption
- High-quality rehabilitation works delivered with strict compliance to international standards
- Flexible project implementation tailored to specific building requirements
- Integrated approach combining structural, heating, water, ventilation, and solar systems
- Enhanced sustainability and long-term operational savings

#### Technical specification or expertise sought

The company is looking for a partner that fulfills the following minimum requirements:

- Financial capacity: An average annual turnover of at least EUR 5,000,000 over the last completed financial years.
- Relevant experience: Proven experience in the construction sector, including the implementation of energy efficiency projects, demonstrated by at least one executed contract with a minimum value of EUR 5,000,000.

#### Stage of development

#### Sustainable Development goals

- **Goal 6: Clean Water and Sanitation**
- **Goal 11: Sustainable Cities and Communities**
- **Goal 7: Affordable and Clean Energy**

#### IPR Status

**No IPR applied**

#### IPR Notes

## IPR Notes

## Partner Sought

### Expected role of the partner

The company is seeking a partner to create a consortium to support the successful implementation of complex rehabilitation works and the energy modernization of public buildings in Moldova.

The partner is expected to provide technical, financial, and operational support to strengthen the capacity needed to execute the FIDIC Red Book contract efficiently. This includes contributing to project planning, execution, and ensuring compliance with international procurement and quality standards.

The partner should have experience in energy efficiency projects, public works, or construction project financing. A long-term collaboration mindset and alignment with sustainable infrastructure and energy modernization objectives are highly valued.

### Type of partnership

**Supplier agreement**

### Type and size of the partner

- **SME 50 - 249**
- **Big company**

## Dissemination

### Technology keywords

- **02006006 - Construction engineering (design, simulation)**
- **04005005 - Solar/Thermal energy**
- **04007001 - Energy management**
- **02006004 - Installations related to construction (energy, lighting, ...)**

### Targeted countries

- **Romania**

### Market keywords

- **06003001 - Solar/thermal energy**
- **06010002 - Energy for the community/public sector**
- **09007001 - Construction companies**

### Sector groups involved

- **Construction**