

Cybersecurity Consultancy Seeks Advanced Technologies for Threat Detection, Monitoring, and Incident-Response Automation Summary

Profile type	Company's country	POD reference
Technology request	Spain	TRES20251217037
Profile status	Type of partnership	Targeted countries
PUBLISHED	Commercial agreement with technical assistance	• World
Contact Person	Term of validity	Last update
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General Information

Short summary

A cybersecurity consultancy based in Spain, seeks innovative technologies that enhance threat detection, security monitoring, and incident-response automation. The company is looking for technology providers, R&D entities, or solution developers capable of supplying or co-developing tools that can be integrated into comprehensive cybersecurity services for SMEs and mid-size organizations.

Full description

The company is a cybersecurity consultancy specialized in protecting the digital assets of companies through risk assessments, security audits, strategic advisory, and technical protection measures. In line with its strategy for service expansion and continuous improvement, the company aims to integrate advanced technological solutions that strengthen its detection, monitoring, and response capabilities.

To address increasing sophistication in cyber threats, the SME is seeking technologies that enable earlier detection, improved situational awareness, real-time monitoring, and increased automation of security processes. The company is interested both in mature solutions ready for commercial integration and in innovative prototypes suitable for joint development, testing, or pilot deployments.

The requested technologies should be applicable to environments commonly used by SMEs, including hybrid cloud infrastructures, web applications, and distributed endpoint ecosystems. Flexibility, interoperability, and scalability are key requirements, as the company works with organizations of different sizes and cybersecurity maturity levels.

Advantages and innovations

Technical specification or expertise sought

The company is looking for one or more of the following technologies:

1. Threat Detection & Monitoring

- AI- or behaviour-based anomaly detection systems
- Endpoint detection and response (EDR) solutions
- Network detection and response (NDR) tools
- Threat-intelligence platforms with automated correlation

2. Incident Response & Automation

- Security orchestration, automation, and response (SOAR) components
- Automated playbooks for containment and mitigation
- Tools for post-incident forensics and reporting

3. Cloud & Application Security

- Cloud-security posture management (CSPM)
- Web-application protection mechanisms (WAF, RASP)
- Identity and access control solutions adaptable to SME environments

4. Training & Awareness Technologies

- Interactive cybersecurity training platforms
- Simulated phishing and behavioural risk-assessment tools

5. AI-Driven Auditing & Policy Generation

- AI-based applications for performing automated and continuous security audits.
- Systems for the automatic generation and updating of security policies and compliance frameworks.

6. Certification & Compliance Services

- Official certification bodies for ISO 27001.
- Accredited certification entities for TISAX (Trusted Information Security Assessment Exchange).
- Certification bodies for the National Security Scheme (ENS).

The technologies should be integrable into modular security service packages and allow multi-tenant operation when possible.

Stage of development

Already on the market

IPR Status

IPR Notes

Sustainable Development goals

- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 8: Decent Work and Economic Growth**

IPR Notes

Partner Sought

Expected role of the partner

Expected Cooperation

The Spanish SME is open to several cooperation schemes, depending on the maturity level of the technology and the interests of the developer:

- Technical cooperation agreement: Integration of the technology into the company's service offering, with possible adaptation to specific client needs.
- Research or co-development agreement: Joint development or enhancement of detection, monitoring, or automation components, including pilot testing in real environments.
- Commercial agreement with technical support: Use of the technology within the company's projects, accompanied by vendor support for configuration, deployment, and maintenance.
- License agreement: Acquisition or licensing of mature technologies for incorporation into the company's cybersecurity framework.

Partner Sought

The SME seeks technology developers, cybersecurity software companies, research centers, and innovation-driven SMEs with proven expertise in cyber threat detection, automation, monitoring, or cloud-security technologies. The ideal partner should be capable of providing technical documentation, integration support, and—where applicable—collaboration in adapting the solution to the needs of SMEs and mid-size organizations. Experience with scalable architectures and interoperability standards is considered an advantage.

Type of partnership

Commercial agreement with technical assistance

Type and size of the partner

- **R&D Institution**
- **SME <=10**
- **University**
- **SME 11-49**
- **Other**
- **Big company**
- **SME 50 - 249**

Dissemination

Technology keywords

- **01006005 - Network Technology, Network Security**
- **01003024 - Cloud Technologies**
- **01003009 - Data Protection, Storage, Cryptography, Security**

Market keywords

- **02007025 - Consulting services**
- **09003005 - Consulting services**
- **07005006 - Other consumer services (including photo processing)**
- **09003007 - Other services (not elsewhere classified)**

Targeted countries

- **World**

Sector groups involved

- **Digital**