

Looking for producers or distributors of kraft paper and cardboard for a Romanian company producing paper packaging, based on long term partnerships.

Summary

Profile type

Business request

Company's country

Romania

POD reference

BRRO20260202010

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

- **Australia**
- **Slovenia**
- **Canada**
- **Austria**
- **Greece**
- **Slovakia**
- **Israel**
- **Czechia**
- **Netherlands**
- **Germany**
- **Italy**
- **Denmark**
- **Portugal**
- **Belgium**
- **Spain**
- **Poland**
- **France**
- **India**
- **Estonia**
- **Finland**
- **China**
- **Croatia**
- **Hungary**

- United States
- Moldova
- Japan
- United Kingdom
- New Zealand
- Vietnam
- Bosnia and Herzegovina
- Bulgaria
- Brazil
- Argentina

Contact Person

[**Enrico FRANZIN**](#)

Term of validity

2 Feb 2026**2 Feb 2027**

Last update

2 Feb 2026

General Information

Short summary

The Romanian company is a manufacturer, with over 30 years of experience, in the production of bags, sacks, pouches and printed paper, with own factory in Romania.

As a direct producer, the company is offering high quality, flexible, competitive pricing, and customized solutions, with a strong focus on sustainability and ESG principles. The company is very much interested to buy kraft paper and cardboard from producers or distributors, based on long term partnerships.

Full description

The Romanian company is a well-established European paper packaging manufacturer founded in 1994, with more than 30 years of continuous growth, innovation, and market adaptation.

The company means over 250 employees and 20 million Euro turnover, 600 million packages produced annually, 25 countries where they deliver consistently, and 18 billion bags manufactured. In other words: the company created 2 bags for every inhabitant of the planet. If lined up, they would circle the Earth five times.

The company operates in a factory with modern production facilities covering over 13,500 m² and is equipped with state-of-the-art machinery. The production is made of 100% biodegradable and recyclable paper.

Sustainability is a core pillar of its strategy, 100% of the production waste being collected and sorted for recycling. Over 60% of the energy required is produced from renewable sources, and all the products are made from certified, biodegradable and compostable paper. The company has several certifications: FSCTM, ISO 9001:2015, FSSC 22000 (Food Safety System Certification) and BRCGS Packaging Materials.

Through continuous investment in technology, people, and sustainable development, the company seeks long-term cooperation with distributors, brand owners, retailers, and industrial partners across Europe.

The company's goals are to:

- Expand cooperation with European industrial partners, distributors, retailers, brand owners;
- Increase production capacity through further investments;
- Develop new sustainable packaging solutions for retail, food, and e-commerce;
- Strengthen long-term strategic partnerships within the EU market and worldwide.

Advantages and innovations

- recurring and plannable volumes;
- long-term business relationships;
- contractual seriousness and correct payments;
- logistical flexibility (intra-EU and extra-EU import).

Technical specification or expertise sought

What type of suppliers are they looking for?

The company is looking for paper manufacturers or distributors interested in recurring collaborations, with constant volumes, for the following types of materials:

- Bleached kraft paper – MF & MG
- Natural kraft paper – MF & MG
- Natural kraft paper verge
- Greaseproof paper
- Baking paper
- Coated paper
- Paper laminated with PP or PE
- Cardboard

Grammage used: 32 – 130 g/m² (paper) and 250 g/m² (cardboard)

Stage of development

Already on the market

Sustainable Development goals

- **Goal 6: Clean Water and Sanitation**
- **Goal 5: Gender Equality**
- **Goal 4: Quality Education**

IPR Status

Secret know-how

IPR Notes

Partner Sought

Expected role of the partner

The company is very much interested to buy kraft paper and cardboard from producers or distributors, based on long term partnerships.

Type of partnership

Type and size of the partner

Commercial agreement

- SME 50 - 249
- Other
- SME ≤ 10
- SME 11-49

Dissemination

Technology keywords

- 08001005 - Food Technology
- 02005005 - Plastic bags
- 08001003 - Food Packaging / Handling
- 02005004 - Packaging for materials
- 02005001 - Foil, films

Market keywords

- 09004006 - Packing products and systems
- 09004007 - Printing and binding
- 09004008 - Other manufacturing (not elsewhere classified)



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- **Vietnam**
- **Bosnia and Herzegovina**
- **Bulgaria**
- **Brazil**

Sector groups involved

- Argentina