

Croatian producer seeking distributors for oak flooring and solid wood furniture

Summary

Profile type

Business request

Company's country

Croatia

POD reference

BRHR20260213015

Profile status

PUBLISHED

Type of partnership

Commercial agreement

Targeted countries

• **Germany**
• **Austria**

Contact Person

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Term of validity

13 Feb 2026

13 Feb 2027

Last update

13 Feb 2026

General Information

Short summary

The enterprise from Croatia is looking for large retailers and distributors of oak wooden floors (solid and multi-layer), wooden panels, and wooden tables.

Full description

The production process includes log sawing, board processing, element drying, creation of slats for finished lacquered flooring, and the production of solid wood furniture.

The enterprise was officially founded on January 12, 2001. The company expanded production capacities and modernised operations, focusing on:

- wood processing,
- manufacturing of flooring,
- production of semi-finished and finished oak products,
- specialisation in solid-wood furniture

Advantages and innovations

Floors characterized by well finished and elegant design, providing various solutions with perfect results for any type of furniture.

The enterprise's table collection combines natural solid wood with linear metal elements which enhance the raw material.

The oak and walnut boards are turned into objects with an unmistakable design, unique like the tree logs they originate from, contrasting with the metal and steel fashioned into clean-cut shapes.

The enterprise's panels are very massive panels that maintain their shape perfectly and are used in the wood furniture industry, for high-quality production.

Technical specification or expertise sought

The enterprise is seeking strong efficiency and reliability in the distribution of products to the German and/or Austrian markets. This includes optimized logistics processes, established distribution networks, timely delivery, and a thorough understanding of local market requirements to ensure smooth market entry and long-term commercial success.

Stage of development

Already on the market

IPR Status

IPR Notes

Sustainable Development goals

• Goal 8: Decent Work and Economic Growth

Partner Sought

Expected role of the partner

The enterprise is looking for distributors and large traders from Austria and Germany for the distribution of wooden floors (solid and multi-layered), wooden panels, and wooden tables.

Type of partnership

Type and size of the partner

Commercial agreement

- SME <=10
- Big company
- SME 50 - 249
- SME 11-49

Dissemination

Technology keywords

- **07002005 - Wood Products**

Market keywords

- **07004005 - Furnishing and Furniture**

Targeted countries

- **Germany**
- **Austria**

Sector groups involved

- **Retail**