

Lithuanian retailer and distributor of mattresses, bedding, and home textile products seeks international suppliers and commercial partnerships.

## Summary

Profile type

**Business request**

Company's country

**Lithuania**

POD reference

**BRLT20260225004**

Profile status

**PUBLISHED**

Type of partnership

**Supplier agreement**

Targeted countries

• **World**

Contact Person

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Term of validity

**25 Feb 2026**

**25 Feb 2027**

Last update

**25 Feb 2026**

## General Information

### Short summary

A Lithuanian SME operating five physical retail stores and an e-commerce platform offers a wide range of sleep and home comfort products. The company is seeking reliable manufacturers and suppliers of duvets, pillows, sheets, fitted and waterproof sheets, bedding sets, bedspreads, blankets, mattress toppers, and towels to expand its product portfolio.

#### Full description

The company is a Lithuanian SME established in 2011 and headquartered in northern Lithuania. It specialises in the retail and distribution of mattresses, bedroom furniture, bedding, and home textile products.

The company operates several physical retail stores across the country alongside a well-developed e-commerce platform, supplying high-quality sleep and home comfort products to both individual consumers and business clients, including hospitality and interior furnishing sectors.

Its product portfolio includes mattresses, bed bases, bedding sets, pillows, blankets, bath textiles, mattress toppers, and bedroom furniture sourced from European and international manufacturers. The company focuses on offering durable, comfortable, and competitively priced products that meet market demand.

With more than a decade of experience in retail operations and international supplier cooperation, the company has established stable market presence, strong customer trust, and efficient distribution channels. It is continuously expanding its product range and seeking long-term partnerships with reliable manufacturers.

The company is currently looking for:

Manufacturers of bedding products such as duvets, pillows, sheets, fitted and waterproof sheets, bedding sets, and bedspreads

Producers of blankets, towels, and other home textile goods

Suppliers of mattress toppers and related sleep comfort solutions

Companies interested in private label manufacturing

Partners offering sustainable, innovative, or certified textile products

#### Advantages and innovations

Key strengths of the company include:

- Established retail network with multiple physical stores
- Strong market recognition and loyal customer base
- Combination of offline retail and e-commerce sales channels
- Experienced sales and product consulting team
- Long-term cooperation experience with international suppliers
- Efficient logistics and nationwide distribution capability

#### Technical specification or expertise sought

The company is looking for suppliers of textile. Primary target of suppliers is Poland, but other options are welcome too.

#### Stage of development

**Already on the market**

#### IPR Status

**No IPR applied**

#### IPR Notes

#### Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 3: Good Health and Well-being**

## Partner Sought

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#### Expected role of the partner

Provide high-quality, certified textile and bedding products

Offer competitive pricing and stable supply conditions

Ensure reliable production capacity and delivery timelines

Demonstrate experience in international cooperation, preferably within European markets

Type of partnership

**Supplier agreement**

Type and size of the partner

- **SME <=10**
- **SME 11-49**
- **SME 50 - 249**
- **Other**
- **Big company**

## Dissemination

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Technology keywords

- **03005007 - Textile fibres**

Market keywords

- **07002005 - Other retailing**
- **07004008 - Other consumer products**
- **07004004 - Housewares**

Targeted countries

- **World**

Sector groups involved