

Danish company seeks manufacturers of ingredients for sports nutrition products.

Summary

Profile type

Business request

Company's country

Denmark

POD reference

BRDK20260413029

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• **All countries**

Contact Person

[Enrico FRANZIN](#)

Term of validity

13 Apr 2026

13 Apr 2027

Last update

13 Apr 2026

General Information

Short summary

The Danish company develops and sells sports nutrition products, e.g. energy bars and energy gels. To further develop and scale up their production and product development they need stable supplies of various ingredients, and they therefore seek contact to suppliers in that field. The Danish company is open to manufacturers from both the EU and selected countries outside the EU, as long as the requested certifications are in order.

Full description

The Danish company is specializing in sports nutrition products. With the CEO and founder being a medical doctor and holding a PhD in nutrition, they combine their theoretical strength with tests together with Danish elite athletes to develop natural products designed to enhance performance in endurance athletes.

To further develop their business the Danish company is looking for manufacturers of various ingredients in powder form of high purity:

- L-glycine
- L-tryptophan
- L-theanine
- Magnesium glycinate
- Zinc
- Vitamin B6
- Vitamin B12

The ingredients are to be used in sports nutrition products aimed at professional athletes, and therefore the Danish company has strict requirements for quality and purity. In order to meet current EU standards and ensure doping-free, there are the following minimum requirements to manufacturers:

- Certified purity according to EU food and dietary supplement standards
- Analysis and test reports for heavy metals, microbiology and any contaminants
- HACCP or ISO 22000 at the production facility

Form and specifications for the ingredients

- Powder form, fine and easily soluble
- Preferably supplied in bags (typically 25 kg) or in standard format

Order size: The Danish company wants to start with a pilot batch of a few hundred kilos (approx. 300-500 kg). If quality, price and logistics are satisfactory, they expect to scale up to the ton level in the next step.

Advantages and innovations

The Danish company is innovative and expanding their business and they are therefore a business partner with growth.

The Danish company is innovation-oriented and brings new quality products to the market.

They communicate in English and Danish

Quick reply in communication and payment on time

Values trust and result-oriented outcomes

Technical specification or expertise sought

Manufacturers with skills, knowhow and machinery to manufacture the listed ingredients.

Stage of development

Already on the market

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 12: Responsible Consumption and Production**

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The partner is expected to have skills, knowhow and machinery to manufacture the listed ingredients in powder form, including handling of the full process from buying raw materials to packaging.

Type of partnership

Supplier agreement

Type and size of the partner

• **Other**

Dissemination

Technology keywords

Market keywords

• **07003002 - Health food**

Targeted countries

• **All countries**

Sector groups involved

• **Agri-Food**