

Danish Producer of Crane Lifting Equipment Seeking Manufacturing Partner

Summary

Profile type

Business request

Company's country

Denmark

POD reference

BRDK20260326010

Profile status

PUBLISHED

Type of partnership

Outsourcing agreement

Targeted countries

- **Montenegro**
- **Estonia**
- **Romania**
- **Lithuania**
- **Serbia**
- **Latvia**
- **Bulgaria**

Contact Person

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Term of validity

26 Mar 2026
26 Mar 2027

Last update

26 Mar 2026

General Information

Short summary

A Danish manufacturer of lifting equipment for cranes is seeking a reliable manufacturing partner to outsource parts of its production. The objective is to secure additional production capacity and support the company's continued growth and expansion in international markets.

Full description

The Danish company, founded in 1960, specializes in the development, production, and sale of lifting equipment for cranes. The company offers a wide range of high-quality products, including:

- Hydraulic bucket grabs
- Crane forks
- Mechanical scissor grabs
- Electro-hydraulic grabs

The company supplies lifting equipment to contractors, the concrete industry, builders' merchants, industrial companies, and waste-to-energy (WTE) facilities.

Although locally based company in Denmark, the company operates globally through an established international dealer network. All products are thoroughly tested prior to delivery and are supplied with complete technical documentation.

Advantages and innovations

The Danish company has its own engineering department and in-house production facilities located at the same site. This integrated setup enables the company to deliver complete solutions and maintain high product quality. With extensive technical know-how and decades of experience, the company develops both standard products and customized solutions tailored to customer requirements.

Certifications:

The Danish company operates according to the following standards:

- ISO 9001
- ISO 14001

Technical specification or expertise sought

Required Manufacturing Processes:

- Laser cutting
- Bending
- Machining
- Welding
- Surface treatment (painting)
- Final assembly

Materials:

The primary material will typically be structural steel plates such as:

- S355
- Strenx

Typical thickness: 6 mm – 25 mm

Typical Workpiece Dimensions

- Weight from approx. 5 to 500 kg
- Approximate size: 100x100x100 up to 2000 × 1500 × 1000 mm

Stage of development

Already on the market

IPR Status

No IPR applied

IPR Notes

Sustainable Development goals

• Goal 9: Industry, Innovation and Infrastructure

Partner Sought

Expected role of the partner

The Danish company is looking for a manufacturing partner capable of producing selected products or components.

The partner should:

- Be an established manufacturing company
- Have relevant technical knowledge and required certifications
- Operate as a producer

Ideally, the partner will be a metalworking company capable of performing most or all production processes in-house, or alternatively through a reliable local supply chain.

Cooperation Model

The final cooperation structure and strategy will be defined jointly between the Danish company and the selected partner, depending on the partner's capabilities.

If required, the Danish company can provide technical support and training during the start-up phase to ensure a successful collaboration.

Type of partnership

Outsourcing agreement

Type and size of the partner

- **Big company**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

- **02006002 - Construction methods and equipment**

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Market keywords

- **08005 - Other Industrial Products (not elsewhere classified)**

Sector groups involved

- **Renewable Energy**
- **Mobility - Transport - Automotive**