

# German system integrator for non-contact measurement and industrial machine vision seeks technology partners for customer-specific industrial solutions

## Summary

Profile type

**Business request**

Company's country

**Germany**

POD reference

**BRDE20260415005**

Profile status

**PUBLISHED**

Type of partnership

**Supplier agreement  
Commercial agreement  
Outsourcing agreement**

Targeted countries

- **Lithuania**
- **Cyprus**
- **Bulgaria**
- **Czechia**
- **Belgium**
- **Austria**
- **Sweden**
- **Croatia**
- **Slovenia**
- **Latvia**
- **Greece**
- **Spain**
- **Malta**
- **Ireland**
- **Romania**
- **Hungary**
- **Estonia**
- **Luxembourg**
- **Finland**
- **Slovakia**
- **Portugal**
- **Poland**
- **Denmark**



- Netherlands
- Italy
- France

Contact Person

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Term of validity

**15 Apr 2026**

**15 Apr 2027**

Last update

**15 Apr 2026**

## General Information

### Short summary

The German company is a specialized system integrator in non-contact measurement and industrial machine vision. It supports manufacturers and technology providers by integrating their components and software solutions into customer-specific inspection, measurement, and automation systems. The company is seeking partners offering machine vision, sensor, laser-based measurement, and AI-based image processing technologies suitable for industrial applications.



#### Full description

The company is a Germany-based system integrator specializing in non-contact measurement and industrial machine vision. With more than 15 years of experience, it supports manufacturers and technology providers in bringing their technologies into real industrial applications.

Its core competence lies in transforming components, subsystems, and software-based technologies into fully integrated customer-specific solutions for production environments. The company develops application-oriented system concepts, combines technologies from different manufacturers, and adapts them to the customer's processes, technical requirements, and site conditions.

The scope of services includes system design, technical evaluation, configuration, software development, interface implementation, data handling, commissioning, and integration into existing machines and production processes. Where required, standard technologies are extended with additional software modules such as databases, communication interfaces, or data management functions.

Typical fields of application include dimensional measurement, quality inspection, surface inspection, process monitoring, and automated inspection systems. In addition to classical machine vision approaches, the company also has experience in applying artificial intelligence and deep learning methods for industrial image processing and inspection tasks.

More than 150 systems have already been implemented for industrial customers. Projects have been realized in Germany, across the European Union, and in selected international production environments. The company is known for fast technical response, reliable execution, and close cooperation with both technology partners and end customers. A particular strength is its ability to turn initial technical inquiries into long-term customer relationships, often resulting in follow-up projects and sustainable business opportunities for technology partners.

In addition to system integration, the company also provides lifecycle support, troubleshooting, and training for end users in order to ensure reliable and efficient operation of the implemented solutions over time.

The company is looking for manufacturers and technology providers that want to expand the practical use of their products in industrial customer applications and benefit from an experienced integration partner with strong implementation capabilities and direct access to industrial projects.

### Advantages and innovations

- More than 15 years of experience in non-contact measurement and industrial machine vision, with strong capabilities in system design, software development, integration, and commissioning
- Proven ability to integrate components and software from different suppliers into complete customer-specific industrial solutions
- Strong know-how in industrial image processing, sensor integration, laser-based measurement, and AI-supported inspection systems
- More than 150 successfully implemented systems in industrial environments
- Ability to convert technical inquiries into implemented projects and long-term customer relationships with recurring business potential
- Fast technical response times, reliable project execution, and practical implementation in real production environments
- Lifecycle support, troubleshooting, and user training to ensure sustainable operation after implementation
- Valuable partner model for manufacturers and technology providers seeking stronger market access in Germany and Europe

### Technical specification or expertise sought

The company is seeking cooperation with manufacturers and technology providers offering products or software solutions in one or more of the following areas:

- industrial machine vision components and systems
- 2D and 3D vision systems
- non-contact measurement technologies
- laser-based measurement systems
- surface inspection systems
- sensor technologies for industrial inspection and automation
- AI-based image processing and deep-learning-supported vision solutions
- related industrial software modules that can be integrated into inspection, measurement, or monitoring systems

The cooperation focus is the integration of these technologies into customer-specific industrial solutions for production environments. The company is especially interested in technologies that are reliable, application-oriented, and suitable for practical implementation in existing machines and production processes.

### Stage of development

**Already on the market**

IPR Status

**Secret know-how**

### Sustainable Development goals

- **Goal 17: Partnerships to achieve the Goal**

IPR Notes

## Partner Sought

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### Expected role of the partner

The partner should be a manufacturer or technology provider offering technically advanced and reliable components, subsystems, or software solutions in the fields of industrial machine vision, non-contact measurement, sensor technology, or AI-based industrial image processing.

The partner is expected to contribute suitable products, technical expertise, and cooperation during project evaluation and solution development. In addition, the partner may introduce relevant customer inquiries, project leads, or market opportunities where the offered technologies can be applied.

The German company will act as the system integration and implementation partner. It will evaluate the application, develop the technical solution, configure and program the required systems, integrate them into the customer's machines and processes, and support commissioning and implementation at the customer site. In addition, it can provide lifecycle support, troubleshooting, and user training to ensure stable long-term operation.

This cooperation model is particularly suitable for manufacturers and technology providers that are technologically strong but seek an experienced partner to bring their products into practical industrial use and expand their presence in Germany and Europe.

### Type of partnership

**Supplier agreement**

**Commercial agreement**

**Outsourcing agreement**

### Type and size of the partner

• **SME <=10**

• **SME 50 - 249**

• **Big company**

• **SME 11-49**

## Dissemination

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## Technology keywords

- **09001009 - Sensor Technology related to measurements**
- **01002004 - Embedded Systems and Real Time Systems**
- **09001004 - Electrical Technology related to measurements**
- **09001007 - Optical Technology related to measurements**

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- **Finland**
- **Slovakia**
- **Portugal**
- **Poland**
- **Denmark**
- **Netherlands**

## Market keywords

- **08002002 - Industrial measurement and sensing equipment**
- **08002005 - Machine vision software and systems**

## Sector groups involved

- **Electronics**



- Italy
- France

