

Slovenian company seeks manufacturing partner for development and production of UPF one-piece swimwear with shaping and integrated support and modular bra insert options.

Summary

Profile type

Business request

Company's country

Slovenia

POD reference

BRSI20260408021

Profile status

PUBLISHED

Type of partnership

Commercial agreement
Supplier agreement
Outsourcing agreement

Targeted countries

• **Portugal**
• **Spain**
• **Italy**

Contact Person

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Term of validity

9 Apr 2026
9 Apr 2027

Last update

9 Apr 2026

General Information

Short summary

A Slovenian company active in sportswear distribution, retail and ecom is seeking a manufacturing partner for the development and production of UPF one-piece women swimwear with shaping, integrated support and modular bra insert options. The company is interested in long-term cooperation covering product development and production under a supplier or outsourcing agreement.

Full description

A Slovenian company active in sportswear distribution, retail and B2B sales is developing its own product line and is seeking a manufacturing partner for the development and production of UPF swimwear.

The initial focus is on one-piece swimsuits with long sleeves, designed for sun protection and active use. The product concept combines functional UPF-certified materials with shaping construction and integrated support. The swimsuits are expected to include built-in bra solutions with the possibility of interchangeable inserts, as well as a high level of comfort, durability and technical performance.

The company is also interested in expanding the product range into additional UPF textile products, depending on the capabilities of the partner, including lightweight garments for sun protection and active lifestyle use.

The cooperation is envisaged as a long-term partnership covering both product development and production. The partner is expected to contribute with technical expertise in the selection and sourcing of suitable UPF fabrics, as well as with knowledge of material treatments and performance characteristics. In addition, the partner should support pattern development, prototyping and optimization of shaping and support solutions.

The company has a defined product direction, target market and distribution channels, and is looking for a reliable manufacturing partner capable of scaling production over time. The desired outcome of the cooperation is to develop a technically sound and commercially viable product line for the European market, with potential for further expansion.

Advantages and innovations

The product concept combines functional sun protection with garment construction typically used in shaping apparel. Unlike standard UPF swimwear, which is often focused only on fabric protection, the proposed products integrate shaping elements and built-in support systems designed for improved fit and comfort during active use. The inclusion of modular bra insert options allows adjustment of support and fit, which is not commonly available in standard swimwear. This approach enables a more flexible product offering and can address a wider range of body types without increasing the number of product variants.

The focus on UPF-certified materials and different fabric treatments ensures both sun protection and durability, while maintaining comfort for extended wear. The combination of these features positions the product between technical sun-protection garments and shaping swimwear, addressing a gap in the current market.

The company has an established business with annual revenues between EUR 2–3 million and experience in sportswear distribution, retail and B2B sales. It operates its own e-commerce channels and has an existing customer base in Slovenia and neighbouring markets, with planned expansion within the EU.

The company's strength lies in its market access, product positioning and ability to bring new products to market through existing sales channels. This provides a reliable commercial foundation for scaling production and ensures that developed products have a clear route to market.

Technical specification or expertise sought

- Experience in production of swimwear and performance garments, including one-piece constructions with long sleeves (advantage)
- Experience or interest in working with UPF-certified fabrics and understanding of material properties for sun protection
- Knowledge of garment construction, including shaping elements and support structures (advantage)
- Experience in developing or integrating basic bra support solutions (e.g. shelf bra) (advantage)
- Ability to support pattern development, prototyping and size grading
- Capability to work with small to medium production runs (approx. 500–1,000 pieces) with potential to scale
- Compliance with EU textile regulations and quality standards
- Ability to provide samples and collaborate on product optimization

Stage of development

Under development

IPR Status

No IPR applied

IPR Notes

Sustainable Development goals

- **Goal 3: Good Health and Well-being**
- **Goal 12: Responsible Consumption and Production**

Partner Sought

Expected role of the partner

The company is seeking a manufacturing partner with experience and technical capabilities in swimwear and performance textiles to support both development and production. The partner is expected to contribute to the selection and sourcing of suitable UPF-certified fabrics, including knowledge of different material compositions, treatments and performance characteristics relevant for sun protection and active use. Experience with shaping constructions and support systems, including integrated bra solutions is welcome.

Type of partnership

Commercial agreement

Supplier agreement

Outsourcing agreement

Type and size of the partner

• **SME 50 - 249**

• **Big company**

• **SME 11-49**

Dissemination

Technology keywords

- **03005007 - Textile fibres**
- **02007018 - Advanced Textile Materials**
- **03005008 - Weaving related to Textiles Technology**

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Market keywords

- **07004001 - Clothing, shoes and accessories (including jewellery)**
- **07001007 - Other leisure and recreational products and services**

Sector groups involved

- **Textiles**