

Romanian provider of pergola and outdoor shading systems seeks suppliers of outdoor terrace furniture under supplier agreements

Summary

Profile type

Business request

Company's country

Romania

POD reference

BRRO20260429004

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

• **All countries**

Contact Person

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Term of validity

29 Apr 2026

29 Apr 2027

Last update

29 Apr 2026

General Information

Short summary

A Romanian company specialised in solar shading systems and outdoor protection solutions seeks international partners able to supply outdoor terrace furniture and decorations. The company is interested in tables, chairs, lounge furniture and decorative items made of rattan, aluminium or wood, suitable for integration with pergola systems. Cooperation will be based on supplier agreements with partners from Bulgaria, Turkey, Italy or Spain.

Full description

The Romanian company is active in the field of solar shading systems and outdoor space solutions, offering a portfolio that includes pergolas, retractable awnings and related outdoor protection systems. Its products are designed for residential and commercial use, contributing to improved thermal comfort and extended usability of outdoor spaces such as terraces, gardens and hospitality venues.

Aiming to complement its existing product range and respond to customer demand for integrated outdoor solutions, the company seeks to expand its portfolio with outdoor terrace furniture and decorative items.

The company is interested in sourcing the following categories of products:

- Outdoor furniture: tables, chairs, lounge chairs, sofas and related items in rattan, aluminium, wood or a combination of these materials suitable for outdoor use;
- Garden and terrace decorations: pots, vases, lamps and similar accessories;

All products should be compatible with pergola systems and suitable for outdoor environments, including resistance to weather conditions and durability over time. The aim is to offer clients complete outdoor solutions combining shading systems with functional and aesthetic furniture and decoration elements.

The company seeks partners able to provide full product catalogues and consistent supply. Potential partners should be located in Bulgaria, Turkey, Italy and Spain. Cooperation will be established under supplier agreements.

Advantages and innovations

The Romanian company will place constant orders.

Technical specification or expertise sought

Potential partners should be able to provide the following:

- Outdoor furniture made of rattan, aluminium or wood;
- Products suitable for long-term outdoor use (weather-resistant, durable materials);
- Garden and terrace decorative items (pots, vases, lamps, accessories);

Specific product size, colour and design will be selected considering the pergolas they will complement.

Potential partners should be located in Bulgaria, Turkey, Italy and Spain.

Stage of development

Already on the market

IPR Status

No IPR applied

IPR Notes

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**

IPR Notes

Partner Sought

Expected role of the partner

The company is interested in identifying manufacturers or distributors of outdoor furniture and decoration products for long-term cooperation.

Potential partners should have experience in producing or supplying outdoor furniture or garden accessories and be able to deliver complete product ranges and catalogues. Potential partners should be located in Bulgaria, Turkey, Italy and Spain.

Cooperation will be based on supplier agreements.

Type of partnership

Supplier agreement

Type and size of the partner

- **SME <=10**
- **SME 11-49**
- **SME 50 - 249**

Dissemination

Technology keywords

Targeted countries

- **All countries**

Market keywords

- **07004005 - Furnishing and Furniture**
- **09007002 - Manufacture of construction materials, components and systems**
- **07004006 - Garden and horticultural products**
- **07004008 - Other consumer products**

Sector groups involved