

Belgian SME seeks European manufacturer for children's wooden and MDF play furniture and modular dollhouses under supplier agreement

Summary

Profile type

Business request

Company's country

Belgium

POD reference

BRBE20260429015

Profile status

PUBLISHED

Type of partnership

Supplier agreement

Targeted countries

- **Albania**
- **Belarus**
- **Bosnia and Herzegovina**
- **Bulgaria**
- **Croatia**
- **Kosovo**
- **Czechia**
- **Hungary**
- **Estonia**
- **Moldova**
- **Latvia**
- **Poland**
- **Romania**
- **North Macedonia**
- **Lithuania**
- **Montenegro**
- **Serbia**
- **Slovakia**
- **Ukraine**
- **Spain**
- **Italy**
- **Portugal**
- **Slovenia**

Contact Person

[Enrico FRANZIN](#)

Term of validity

4 May 2026**4 May 2027**

Last update

4 May 2026

General Information

Short summary

A Belgian SME active in the design of children's play furniture and modular dollhouses seeks an EU-based manufacturer for wooden and MDF products. The company requests production services under a supplier agreement to ensure consistent quality and scalability for its growing product range.

Full description

A Belgian small and medium-sized enterprise is active in the design of children's play furniture and modular dollhouses.

The company develops its products in Belgium with a focus on creativity, safety, and durability. Its portfolio includes miniature furniture and modular play systems intended for children's use. The company is seeking a European manufacturing partner capable of producing wooden and MDF-based children's furniture and modular dollhouse components.

The requested products include items such as small tables, chairs, step stools, ladder modules, and modular dollhouse structures. These products require precise manufacturing, careful assembly, smooth finishing, and the application of child-safe coatings compliant with European safety standards.

The selected cooperation type is a supplier agreement. This type of cooperation is appropriate because the company intends to outsource the manufacturing process to a specialised partner while maintaining control over product design and development.

The objective is to establish a reliable and long-term supply chain that ensures consistent product quality and supports business growth. The desired outcome of the international partnership is a stable and scalable manufacturing collaboration. Production volumes are expected to range from several hundred to several thousand units annually, with growth anticipated as the company expands its market presence. International cooperation would be organised through the transfer of technical documentation, including drawings and prototypes, from the Belgian company to the manufacturing partner. The partner would carry out production at its own facilities and ensure quality control. Finished products would be delivered to Belgium or, where agreed, directly to customers within Europe. The collaboration may evolve towards co-development of new products or improvements to existing designs.

Advantages and innovations

- * The company combines contemporary Belgian design with a strong focus on imaginative play, sustainability, and child safety.
- * The brand's modular approach to dollhouses and furniture offers flexibility and customisation, appealing to both children and parents. The company's designs are minimalist, durable, and crafted to meet modern interior styles.
- * Working with this company offers a manufacturer the opportunity to collaborate with a fast-growing EU brand with strong long-term potential and a clear market identity.

Technical specification or expertise sought

- * Proven experience in woodworking, MDF processing, or furniture manufacturing
- * Ability to produce small to medium production series (hundreds to thousands of units per year)
- * Capability to apply child-safe, water-based coatings such as lacquers and paints
- * Compliance with EN 71 or equivalent European toy safety standards
- * High level of dimensional accuracy and consistent product quality
- * Smooth finishing suitable for children's use (no sharp edges or surface defects)
- * Established quality control processes, either in-house or outsourced
- * Capacity to handle modular product systems and component-based designs preferred
- * Access to CNC machining or fine detailing capabilities preferred

Stage of development

Already on the market

Sustainable Development goals

- **Goal 12: Responsible Consumption and Production**
- **Goal 11: Sustainable Cities and Communities**
- **Goal 9: Industry, Innovation and Infrastructure**

IPR Status

No IPR applied

IPR Notes

Partner Sought

Expected role of the partner

The partner sought is a manufacturer with expertise in wooden furniture or similar products. The partner will be responsible for the full production process, including sourcing of materials, manufacturing, assembly, finishing, and quality control. The partner is expected to manufacture products according to technical drawings and prototypes provided by the Belgian company. The partner should ensure compliance with all relevant safety and quality standards for children's products. The partner should be willing to sign a non-disclosure agreement before receiving

technical documentation. The ability to organise logistics and deliver finished goods to Belgium or across Europe is required. The cooperation is intended to be long-term, with the possibility to scale production volumes over time. The partner may also contribute to future improvements or adaptations of product designs, depending on mutual agreement.

Type of partnership

Supplier agreement

Type and size of the partner

• **SME 11-49**

Dissemination

Technology keywords

Market keywords

- **07001007 - Other leisure and recreational products and services**
- **07001003 - Toys and electronic games**

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Sector groups involved