

Finnish circular fashion company seeks a supplier agreement with fashion brands, retailers and suppliers holding pre-owned, returned, surplus or unsold denim garments for remanufacturing. Partners are sought mainly within the EU and EEA countries.

## Summary

Profile type

**Business request**

Company's country

**Finland**

POD reference

**BRFI20260911032**

Profile status

**PUBLISHED**

Type of partnership

**Supplier agreement**

Targeted countries

- Hungary
- Portugal
- Denmark
- Cyprus
- Czechia
- Italy
- Luxembourg
- Germany
- Greece
- North Macedonia
- Austria
- Croatia
- Bulgaria
- Poland
- Belgium
- Estonia
- Bosnia and Herzegovina
- Norway
- Moldova
- Georgia
- Ireland
- Lithuania

- Malta
- Montenegro
- Netherlands
- Albania
- Latvia
- Iceland
- Spain
- Slovenia
- Türkiye
- Sweden
- United Kingdom
- Romania
- Switzerland
- Ukraine
- Serbia
- Slovakia

Contact Person

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Term of validity

16 Sep 2026

16 Sep 2027

Last update

16 Sep 2026

## General Information

### Short summary

Finnish circular fashion company developing size-adjustable clothing from existing garments is seeking a supplier among fashion brands, retailers, department stores and textile suppliers with pre-owned, returned, surplus or unsold garments. Denim jeans are the primary material sought, followed by button-up shirts, neckties and bow ties. The company is particularly interested in consistent batches containing multiple pieces of the same or similar styles, sizes and material compositions.

### Full description

The Finnish early-stage company designs and develops size-adjustable clothing using existing garments as raw material. Its purpose is to extend the usable life of textiles, reduce material waste and create clothing that adapts to changes in the wearer's body.

The company's first commercial product is a size-adjustable, unisex pair of jeans made primarily from existing denim garments. The garments are redesigned and cut directly from whole jeans rather than being mechanically recycled into fibre or processed into new fabric. The company also uses button-up shirts, neckties and bow ties as design materials and details.

To support the transition from small-scale production to recurring commercial production, the company is looking for

reliable partners capable of providing consistent batches of reusable garments. The company is looking for international partners due to limited domestic supply of denim meeting the required volume and consistency.

The company is interested in materials originating from:

- Unsold products and excess inventory
- Previous collections and discontinued styles
- Customer returns and products with damaged packaging
- Products with minor cosmetic or manufacturing defects
- Samples, display items and other garments that cannot be sold through their original sales channel
- Pre-owned garments collected through textile collection, take-back or second-hand systems

The main material sought is:

- Pre-owned, returned, surplus, defective or unsold denim jeans
- Denim with a high cotton content is strongly preferred
- The maximum acceptable elastane content is 5%
- All denim colours, washes and shades may be considered
- Adult jeans in different standard sizes are suitable
- Consistent batches containing multiple pieces of the same or similar style, size, colour, wash and material composition are especially valuable.

Receiving several garments in standardised sizes and styles would help the company create a clearer and more consistent product sizing system while improving the efficiency and repeatability of its manufacturing process.

Secondary materials sought include:

- Woven button-up shirts
- Neckties
- Bow ties
- Other suitable woven garments or textile accessories that may be used in future collections.

The garments do not necessarily need to be suitable for sale as complete products. Minor defects, damaged hems, localised wear, incorrect labels or other imperfections may be accepted if the garments still contain sufficient clean, durable and usable textile surface for remanufacturing.

For the first material deliveries, the estimated requirement is approximately 50–150 garments per batch. As production increases, recurring deliveries of approximately 150–500 garments per batch are expected. Denim jeans will represent the majority of the required volume.

The company is interested in both smaller trial deliveries and scalable long-term supply arrangements. Exact volumes may vary depending on material quality, consistency and availability.

The company is seeking partners within the EU or EEA and is also open to suitable partners in neighbouring European countries.

#### Advantages and innovations

#### Technical specification or expertise sought

The company is seeking partners able to provide garments that are suitable for direct use as production material.

Potential partners may include fashion and denim brands, retailers, department stores, outlet operators, textile collectors, sorting centres, second-hand businesses, take-back service providers, returns-management companies and surplus-stock suppliers.

The partner should be able to offer some or all of the following:

- Access to consistent streams of unsold products, excess inventory, previous collections, customer returns, defective products or pre-owned garments
- Separation of garments that are suitable for direct reuse and remanufacturing
- Sorting by garment category, fibre composition, style, colour, wash, size and condition
- Provision of consistent batches containing multiple pieces of the same or similar products whenever possible
- Information about the origin, composition and previous treatment of the supplied garments
- Packing, storage and transportation of sorted batches
- Ability to provide samples or a small trial batch before recurring deliveries begin

For denim, a high cotton content is strongly preferred and the maximum acceptable elastane content is 5%. All denim colours, washes and shades may be considered.

Pre-owned garments should be professionally washed or hygienically treated before delivery. The company strongly prefers documentation or certification describing the cleaning, hygienic treatment or quality-control process used. Unused surplus, returned or unsold garments do not require additional washing if their unused condition and appropriate storage can be verified.

All supplied garments should be free from mould, pests, hazardous contamination and persistent strong odours.

The original care labels should preferably remain attached to the garments. Alternatively, the fibre composition should be reliably documented, as material composition is relevant to production planning and final product labelling.

It is essential that the garments remain as whole pieces. The company is not seeking mechanically recycled textile fibre, shredded denim or newly manufactured denim fabric. The garments will be inspected, mapped and cut directly from their original form.

A partner that can also coordinate manufacturing, or has an established network of circular textile manufacturers, would be particularly interesting but is not mandatory.

#### Stage of development

**Already on the market**

#### IPR Status

**Secret know-how**

#### IPR Notes

#### Sustainable Development goals

- **Goal 13: Climate Action**
- **Goal 9: Industry, Innovation and Infrastructure**
- **Goal 12: Responsible Consumption and Production**

## IPR Notes

## Partner Sought

### Expected role of the partner

The partner is expected to identify and supply suitable garment streams and provide the materials according to mutually agreed quality, composition and sorting criteria.

For fashion brands, retailers and department stores, the cooperation may involve redirecting unsold products, excess inventory, previous collections, customer returns, samples or defective garments from disposal or long-term storage into garment-to-garment remanufacturing.

For textile collection and second-hand partners, the role may also include sorting, professional washing, hygienic treatment and quality control before delivery.

The cooperation would preferably begin with samples or a trial batch of approximately 50–150 garments. Following successful testing, the objective is to establish recurring deliveries of approximately 150–500 garments per batch, with the possibility of increasing volumes as the company grows.

The ideal partner:

- Can provide consistent and traceable garment streams
- Can preferably supply multiple pieces of the same or similar styles, sizes and material compositions
- Understands the difference between textile recycling and garment-to-garment remanufacturing
- Can preserve garments as whole pieces rather than shredding them into fibre
- Can provide transparent information about material origin, composition, condition and availability
- Can sort the materials according to agreed composition, colour, size and condition criteria when required
- Can arrange professional cleaning or hygienic treatment for pre-owned garments
- Is flexible enough to work with an early-stage company and increasing volumes
- Communicates clearly about pricing, delivery schedules and possible variation between batches
- Is interested in developing a long-term circular supplier relationship.

The company is open to working with one integrated partner or with several specialised partners responsible for material supply, collection, sorting, cleaning and logistics.

### Type of partnership

**Supplier agreement**

### Type and size of the partner

- **Big company**
- **Other**
- **SME 11-49**
- **SME 50 - 249**
- **SME <=10**

## Dissemination

Technology keywords

- **10003004 - Recycling, Recovery**

Targeted countries

- **Hungary**
- **Portugal**
- **Denmark**
- **Cyprus**
- **Czechia**
- **Italy**
- **Luxembourg**
- **Germany**
- **Greece**
- **North Macedonia**
- **Austria**
- **Croatia**
- **Bulgaria**
- **Poland**
- **Belgium**
- **Estonia**
- **Bosnia and Herzegovina**
- **Norway**
- **Moldova**
- **Georgia**
- **Ireland**
- **Lithuania**
- **Malta**
- **Montenegro**
- **Netherlands**
- **Albania**
- **Latvia**

Market keywords

- **07002005 - Other retailing**
- **08004004 - Other pollution and recycling related**
- **07004001 - Clothing, shoes and accessories (including jewellery)**

Sector groups involved

- **Retail**
- **Textiles**

- Iceland
- Spain
- Slovenia
- Türkiye
- Sweden
- United Kingdom
- Romania
- Switzerland
- Ukraine
- Serbia
- Slovakia

## Media

### Images



[Denim jeans, woven shirts, neckties and bow ties sought as materials for remanufacturing.](#)