Swedish construction sheet metal company seeks workwear manufacturer for development and production of women’s work trousers under a supplier agreement

Summary

Profile type	Company's country	POD reference
Business request	**Sweden**	**BRSE20261027012**
Profile status	**Type of partnership**	**Targeted countries**
PUBLISHED	**Supplier agreement**	**• All countries**
Contact Person	**Term of validity**	**Last update**
Enrico FRANZIN	**28 Oct 2026** **28 Oct 2027**	**28 Oct 2026**

General Information

Short summary

A Swedish small family-owned construction sheet metal company seeks an international manufacturer to jointly develop and supply functional, comfortable and well-designed work trousers for women. Cooperation is sought under a supplier agreement, covering prototypes, production, delivery and scalable order volumes.

Full description

A Swedish company, active in construction sheet metal, seeks an international workwear manufacturer. The company has practical insight into the requirements of occupational clothing and wants to develop more functional and comfortable work trousers for women.

The requested product is a pair of women's work trousers designed for real working conditions. The trousers should provide an improved fit, greater comfort and a refined design compared with products currently available to the organisation. The final garment must be ready for occupational use and combine appropriate functionality, materials and workmanship.

The design should allow for different colour combinations and patterns, including options that move beyond the traditional appearance of workwear. The exact design preferences will be further defined together with the selected partner during the development process.

The preferred cooperation type is a supplier agreement. This is suitable because the organisation needs a partner that can develop prototypes and subsequently manufacture and supply the finished garments on agreed commercial terms. The desired outcome is a production-ready workwear product that can be offered to consumers and used reliably in everyday work.

International cooperation is envisaged as a close, iterative development process. The organisation will contribute the initial product concept, practical user perspective and continuing design ideas. The partner will contribute garment design expertise, problem-solving capabilities, prototype development and manufacturing capacity. Communication may take place through regular digital meetings. Following approval of the prototypes, the partner should be able to manufacture and deliver both small and larger orders.

Advantages and innovations

The proposed work trousers will be developed specifically around women's fit, comfort, and practical requirements in real working environments. The concept aims to combine occupational functionality with improved ergonomic fit and a distinctive design. The product will be developed iteratively through prototypes and user testing.

Technical specification or expertise sought

• Proven experience in developing and manufacturing women's workwear, including fit, pattern construction, and ergonomic design.
• Ability to turn the product concept into technical specifications, suitable material choices, and functional prototypes for user testing.
• Knowledge of relevant workwear standards, testing, certification and quality-control requirements.
• Capacity to deliver consistent quality in both small initial orders and larger production volumes.
• Good communication, reliable delivery, and transparent pricing, supported by relevant references and production documentation.

Stage of development

Under development

Sustainable Development goals

• Goal 9: Industry, Innovation and Infrastructure
• Goal 5: Gender Equality

IPR Status

IPR Notes

Partner Sought

Expected role of the partner

The partner should be an experienced developer and manufacturer of women’s workwear. The partner is expected to refine the initial concept, advise on fit, materials, and functionality, and develop prototypes for testing. Following approval, the partner should manufacture the work trousers with consistent quality in both small and larger volumes. Close communication, reliable deliveries, and transparent commercial terms are required.

Type of partnership

Supplier agreement

Type and size of the partner

- **SME 11-49**
- **SME <=10**
- **Big company**
- **SME 50 - 249**

Dissemination

Technology keywords

Market keywords

- **07004001 - Clothing, shoes and accessories (including jewellery)**
- **09004003 - Textiles (synthetic and natural)**

Targeted countries

- **All countries**

Sector groups involved

- **Textiles**